



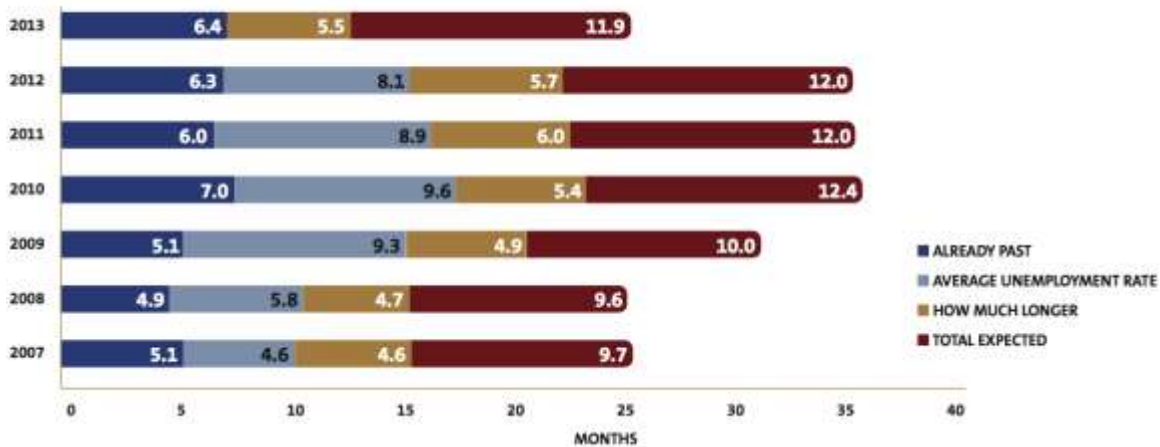
## Are We There Yet? Finding a New Job Takes Longer Than You Think By: ExecuNet

Can you go a year without a salary or stay in a job where you're not happy? A year is about the length of time to find a new executive-level job, according to the surveyed executives. Actually, 11.9 months is the combined total of how long executives reported they have already been searching and how much longer they expect it will be before landing a new role.

Before the depth of the recession in 2007 and 2008, expected time in job search was under 10 months. It began to elongate through 2012, and the recent drop below the one-year mark may now be interpreted as a sign of hope. While actual time in job search will vary, there are activities that act as "career insurance" to help shorten the duration between opportunities: maintain connection to a strong, diverse network; have a professionally written résumé or marketing materials; and visibly promote your executive brand online.

"Executives who look at job search as a sales process and can convey the unique value they will bring to their next company through their résumés and collateral materials have the best success accelerating their time to an offer," notes Don Weintraub, ExecuNet Managing Director, who leads ExecuNet's team of personal branding and career strategists.

### JOB SEARCH TIME EXPECTATIONS



On average, it takes 4.4 months for companies to fill an executive-level position, while recruiters are closing the deal in 3.4 months. "If you find the right opportunity, network to targeted decision-makers quickly and prove your value, as the position will likely be filled in three to four months," Greenspan points out.

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